

#### **Presents**



Approved by the International Coach Federation & the Society for Human Resource Management





Questions? Email us or call 1.800.251.1696

# Are you...

- A Coach looking to work with high paying executives?
- An HR professional who desires to learn a proven coaching process?
- An Executive who would like to improve your coaching skills?
- A Manager who would like to elevate your career by learning how to coach others?

Our program can help you gain coaching skills quickly and powerfully. You will expand your personal leadership skills and learn how to use new methods to help others grow. You will learn a proven coaching process- gaining critical knowledge about your coaching style and how to apply your inherent strengths to coach others. This experience will help you create a healthy and productive coaching climate in your (or any) organization.



## **Quick Overview:**

Length: Ten- 90 minute webinars.

Location: Training is via webinars, on your schedule, in our world class on-line training center. No

travel required.

**Tuition: \$2795** 

## Who should attend:

Coaches, Executives (any level), Mid to upper level Managers, Human Resource Professionals (mid to executive level), trainers, and recruiters.

## **Outcomes:**

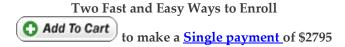
- © Certification in our proven MasterMind Executive Coaching Process™.
- Gain valuable insight about yourself while learning to use that knowledge to help others progress.
- Learn the details of what coaching really is and how it can help your (or any) organization.
- Obtain skills needed to create a coaching environment that will help decrease absenteeism and turnover, while promoting employee engagement.
- Discern how to identify personality types and learn how to best coach each type.
- Learn how to pinpoint and address critical areas of improvement.
- **©** Positive impact on organizational culture through coaching.
- © Gain valuable resources to use after the program, which include:
  - **❖** Rescue Institute Values Test™ (personal assessment)
  - **❖** Priorities Workbook™
  - **❖** SWOT Analysis
  - ❖ Time Audit<sup>™</sup>
  - **❖** Executive Dashboard™



# **Class Highlights**:

- o 10 high powered webinars, each 90 minutes in duration.
- Certification in our exclusive *MasterMind Executive Coaching Process*™ on your schedule.
- Exclusive access to powerful, proprietary Coaching tools such as the  $Values\ Tests^{TM}$ , the  $Time\ Audit^{TM}$  and  $Personal\ Dashboard^{TM}$ .
- Access to the cutting edge Executive Coaching University Training Center. This is where all the course audio and video resides, as well as homework assignments and workbooks.

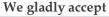






\*Corporate discounts available for teams of 3 or more. Inquire here.

# Our exclusive Total Satisfaction Guarantee





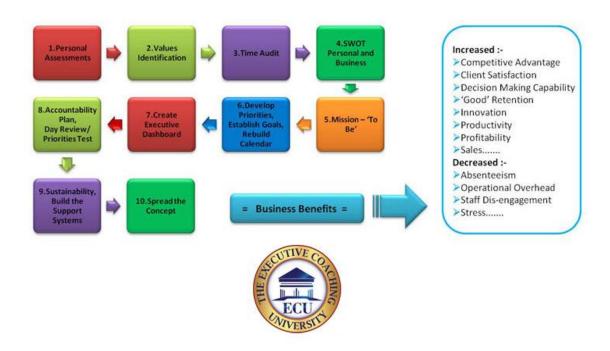






## The Process:

## OVERVIEW OF MASTERMIND EXECUTIVE COACHING PROCESS™



Here are links to read testimonials from some of our students.

In service,

The Executive Coaching University Team

Please enjoy this special report with our compliments.



**Download** this free special report

## And listen to why coaching is so important.

Please click on the button below to hear a special audio program hosted by The Executive Coaching University's Founder, <u>A. Drayton Boylston</u>.



The Hidden Crisis

"Education of the mind without education of the heart is indeed no education at all."

~Aristotle



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#### OVERVIEW OF 10 STEP MASTERMIND COACHING PROCESS™

Step 1: Overview of MasterMind Coaching Process<sup>TM</sup>

Why Coaching is important and its role in organizations. The role of assessments, such as, the Rescue Institute Values Assessment<sup>TM</sup>, Coaching Report for Leaders and 360 degree assessments.

Step 2: Values Identification-Business and Personal Values Tests<sup>TM</sup>

Outcome- compare and contrast differences between the two Values Tests<sup>TM</sup>. Develop plan to rectify disconnections.

#### Step 3: Time audit

Outcome- Quantify where time is spent and then cross reference with personal values. Test for disconnections and put plan in place to implement needed changes.

<u>Step 4:</u> Personal and Business SWOTs- Strengths, Weaknesses, Opportunities, Threats Outcome- Identify personal and business characteristics, honing in on gaps that affect performance.

#### **Step 5: Mission Creation**

Outcome- Definition of personal/business Mission.

Step 6: Develop Priorities; Establish Goals/Rebuild Calendar

Outcome- Clearly defines priorities based upon Values and Mission.

Step 7: Create Executive Dashboard<sup>TM</sup>

Outcome- Creation of tracking document for personal and business initiatives.

Step 8: Accountability Plan, Day Review/Priorities Test

Outcome- Accountability of personal initiatives documented in the Executive Dashboard<sup>TM</sup>.

Step 9: Sustainability- Build the Support Systems

Outcome- Identify and enlist others to help with the changes needed.

Step 10: Spread the Concept

Outcome- Create plan for sustainability of Mission and related initiatives.



After you successfully complete this program you will be awarded the designation of *Certified MasterMind Executive Coach*<sup>IM</sup> through The Executive Coaching University. You will be joining a devoted, vibrant, and elite group of professionals from around the world.

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## **Testimonials:**

"Great class today! Really helpful in designing a structure for the coaching process. I can truly see how this is going to speak well to exactly what organizations are looking for and value. Thank you! Can't wait for the rest of the class!"

~Kathleen A. Bowersox, M.Ed., LPC

Executive, Career, & Business Coach

"I'm extremely impressed with your presentation style, dedication, intelligence, common sense...all rolled into one."

~Patsy Turner

Former IBM Executive

"Your passion, your heart and your authenticity come through in your virtual presence. Your first class was terrific. Thanks for all you give to your students both in your classes and in your notes. Also, one of the greatest gifts is your personality and how you are demonstrating your values by how you live your life and help others."

~Lynn Workman Nodland, Ph.D., PCC

"Thanks for the class yesterday. I left corporate after 30 years and found the definition of coaching to be very limiting. You put words to my questions. I am following your philosophy and find it to be much more beneficial to my clients. Thanks for the class."

~Carol Pedot, HR Executive

"After the Values discernment exercise (when I had my "aha" moment in class Wed.) I have truly gotten back on track with building my business. Thanks a million."

~Carroll Nelligan, MHA, OTR

"Thanks for the wonderful class- I was skeptical at first- I have taken many coach teleclasses and they were mainly fluff and the classes were a place for the leader to seek future coaching engagements from the participants. I can tell that you truly want to help us succeed in coaching executives."

~Ellyn S. Traub, MS, CPBA, CPVA, Six Sigma Green Belt



"I am so enjoying the class. After the first one I, I charged into my husband's office to announce that I had already gotten my money's worth. As I said in my first correspondence with you, I love your enthusiastic, inspired and purpose driven approach! THANK YOU!!!!"

~Joan Vasconcellos, CPCC

What's Possible Professional Coaching

"Excellent class today. This is by far the best course I have ever taken.

Thanks again,"

~Brandon Convery, Former NHL player

"First off, excellent class today - I get more from your classes than any others I've been associated with.

Excellent, relevant, helpful information."

~ Greg Styles

CEO, Styles Development Group

"I feel truly blessed to have had you come into my life at this time. Your message and caring and work are truly inspirational. Thank you."

~Judith Gabor PhD

**Gabor Strategy Group** 

"I want to thank you so much. Your sessions and collateral material are tremendous, but this session in particular was both enriching and inspiring-a perfect combination. You are great. Truly if there is every any way that I can be of service to you or your org. it would be a pleasure and an honor, Drayton." ~Irene Becker, CCTA

Executive & Personal Coaching at the Speed of Change

"Thanks again for an information packed session and just terrific ideas."

~Peggy Chong

Managing Partner/Co-Founder

Level Five Solutions Executive Search Consultants

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# A sample of the organizations we have served:



















